



## Questions You Should Ask During

# Your Consultation

*At Laser Affair, we are so confident in the value of our services we designed this questionnaire as a guide should you choose to compare Laser Affair to other facilities. We know you have a choice and being well informed enables you to choose with confidence! Your satisfaction is our number one goal!*

### **1. WHAT TYPE OF LASER WILL BE USED? WHAT IS THE BRAND NAME, MANUFACTURER, AND WAVELENGTH?**

*The equipment used determines a vast majority of the efficacy and safety!!*

- **Laser Affair:** Knowing this enables you to compare “apples to apples” should you choose to shop around. The type of laser and wavelength determines the “target” for the laser. The most effective target for hair reduction is melanin (color) in the hair shaft.
- **Laser Affair Equipment::**  
Brand/Manufacturer: Candela Corporation. USA  
Type: GentleLASE Alexandrite- FDA approved- Class IV Medical Device  
Wavelength: 755nm



### **2. IS THIS THE SAFEST AND MOST EFFECTIVE EQUIPMENT AVAILABLE FOR MY HAIR AND SKIN TYPE?**

- **Laser Affair:** The 755nm Alexandrite Laser utilized at Laser Affair precisely targets the melanin (color) in the hair shaft. Candela's Alexandrite Laser is considered the gold standard amongst the industry as the most effective laser for hair reduction.
- Some facilities “private label” their lasers. Insist on knowing the laser manufacturer and wavelength. Be aware if this information is unknown, or unavailable.

*\*\* Although some lasers can safely treat all skin types, this does not ensure you will achieve maximum results; therefore, it is imperative to be assessed by our Laser Specialist.*

### **3. IS THE EQUIPMENT USED A “TRUE LASER” OR AN IPL?**



**Laser Affair: *\*\*Beware!*** IPL stands for Intense Pulsed Light and is NOT a laser at all. Although filters may be used with an IPL in attempt to focus the energy and mimic the “direct beam” of a true laser, IPL's are not capable of this. Efficacy and safety may be compromised. While IPLs can be effective for some cosmetic procedures, experience supports the more powerful, better focused, direct beam of energy, recognized from a “true laser” as not only safer, but substantially more effective for hair reduction.



#### **4. HOW DO YOU ENSURE MY COMFORT DURING THE TREATMENT?**

- **Laser Affair:** Our laser is equipped with DCD (Dynamic Cooling Device). This is a cooling mist of cryogen that is sprayed milliseconds prior to the laser pulse, ensuring client comfort and epidermal safety

#### **5. IS IT GUARANTEED?**

- **Laser Affair:** When treated by a skilled technician on the appropriate laser, most clients recognize 70%-98% permanent reduction; however no one can predict the exact amount or guarantee that other factors such as hormonal changes and medical considerations will not affect future growth.
- If you are offered a guarantee, be sure to **read the fine print!** Usually a guarantee is merely a promise for a few additional treatments at a reduced price. Consider the integrity of the facility if this was not thoroughly explained in advance.

*\*\*The goal is not to have endless treatments, but to reach your individual, optimal, results with minimal treatments.*



#### **6. WHAT ARE THE EXACT PARAMETERS OF THE TREATMENT AREA? WHAT IF I NEED A FEW PULSES OUTSIDE THE AGREED UPON AREA?**

- **Laser Affair:** Make sure there are no misconceptions concerning the agreed upon treatment area. At Laser Affair, as most facilities, these areas are very specifically defined. Should you need additional attention outside this agreed upon area, Laser Affair allows you to purchase additional laser pulses without committing to an entire area.



## **7. WHAT STEPS ARE TAKEN TO ENSURE MY PRIVACY?**

- Laser Affair shares a reception area with other prestigious business owners. When you enter our facility passerby's will not be aware of your intent.
- Disposable undergarments are available and strategically draped disposable linens ensure your comfort and privacy should you need to disrobe.
- The treatment room door will remain locked during your service and a privacy curtain is in place to ensure additional privacy as your technician enters and exits the room. Don't worry, we keep you covered. Ask to see the treatment room and check this out yourself.

## **8. DOES WHITE, GRAY, OR BLOND HAIR RESPOND TO LASER TREATMENTS?**

- **Laser Affair:** Unfortunately not much! Some claim this is possible, and occasionally there is reduction, but beware of this promise. It is best to treat any remaining white, gray, or blond hair with electrolysis.

## **9. MUST I PURCHASE THE ENTIRE TREATMENT PACKAGE IN ADVANCE OR MAY I PURCHASE ONE TREATMENT AT A TIME?**

- **Laser Affair:** Most require a minimum purchase of 6 treatments, paid in advance. At Laser Affair we do not hold you hostage to this practice. Although multiple treatments are required, reputable establishments should allow you to purchase only one treatment at a time. Laser Affair offers Easy Pay-as-You-Go sessions spaced 4-10 weeks apart.

## **10. IF I DECIDE TO PURCHASE THE ENTIRE PACKAGE IN ADVANCE AND FIND I DO NOT NEED ALL THE TREATMENTS. WHAT HAPPENS TO MY REMAINING SESSIONS?**

- **Laser Affair:** Most facilities lock you into using these paid sessions for the agreed upon area only. At Laser Affair, we will allow you to use any un-needed, pre-paid, treatments as maintenance sessions, or you may apply this credit to another area of similar size.

## **11. FEMALE CLIENTS: WHAT HAPPENS IF I BECOME PREGNANT DURING THE COURSE OF MY TREATMENTS?**

- **Laser Affair:** Although it is safe to treat pregnant women, we prefer to wait until after your post-partum checkup to proceed. Since treatments are timed to target the periods where hair growth is active, it may be necessary to redo some of previous treatments when you are ready to proceed.

## **12. HOW MUCH DOES IT COST?**

- **Laser Affair:** A fair price is based on the value of services received, and on the treatment area. At Laser Affair, prices start at \$75.